



Holland Charter Township

353 North 120th Avenue • Holland, MI 49424 • phone: 616.396.2345 • Fax: 616.396.2537

TO: Board of Trustees
FROM: Steve Bulthuis
DATE: March 18, 2024
SUBJECT: 2024 vehicle replacement (Parks Dept.)

The 2024-2029 Capital Improvement Program includes the replacement of a 2016 ¾ ton pickup truck. The truck will be equipped with a plow and necessary lighting system. Two quotes have been obtained:

RE Barber Ford:

2024 Ford F250 w/ plow & lights	\$58,834
Less Trade-in	<u>\$(21,000)</u>
Total	\$37,834

DeNooyer Chevrolet

2024 Chevrolet Silverado 2500HD w/ plow & lights	\$60,628
Less Trade-in:	<u>\$(17,000)</u>
Total	\$43,628

Recommendation

It is recommended to proceed with a purchase from RE Barber Ford for one (1) new ¾ ton pickup truck for the net purchase price of \$37,834.

Please let me know if you have any questions concerning this matter.

Barber Ford Inc

640 E 8th St.

Holland, MI. 49423

Phone 616-396-2361, Fax 616-494-0399

In reference to:

Holland Charter Township Parks Department

Bid for ¾ Ton Pick Up with Snow Plow

2/29/2024

Attn: Dan Zwick

231-425-6452

Equipment Quotation

2024 Ford F250, Regular Cab, Silver, 4x4, 8'2" Boss Steel XT V Blade Plow, LED Light bar and strobes, trailer hitch and wiring, and spray in liner (please see attached build sheet).

Order Number: 0111

Bid Price: \$58,834 Complete for One 2024 F250 with plow and lights

Build Sheet: See attached

Pricing good through 2024 model year

Delivery Estimate: Late Summer/Early Fall 2024

Trade In Value: \$21,000 good for 10 days. If traded at time of delivery of new truck it will need to be physically reinspected and trade in value adjusted.

Compete Bid with trade in: \$37,834

Bid completed by:

Matt Bol

Barber Ford PRO Sales Certified Representative



DENOAYER

CHEVROLET

Experience the DeNooyer Difference

600 E 8th Street Holland MI 49423 • 616-396-2333
denooyerchevy.com

Name:
Phone:
Email: AARONN@HCT.HOLLANDMI.US
Sales Manager: EVAN PETERSON
Salesperson: MIKE OSTERHAVEN

Address: 353 120th Avenue
Holland Mi 49424

Cash

\$43,628.00

Plow & LIGHTS →

**New 2024 CHEVROLET SILVERADO
2500HD**

Stock:

VIN:

Trim: REG. CAB WORK TRUCK 4WD (1WT)
(CK20903)

Odometer:

DELIVERY DATE

DETAILS

MSRP/Retail Price	\$51,665.00
Savings	\$1,136.00
Selling Price	\$50,529.00
Rebates and Incentives	-\$1,600.00
Price After Rebates	\$48,929.00
Adjusted Sales Price	\$48,929.00
MI DOC Fee	\$260.00
Electronic Filing Fee	\$24.00
Title Fee	\$15.00
Retail Accessories	\$11,400.00
Fees	\$11,699.00
Sales Tax	\$0.00
Tax	\$0.00
Trade Estimate	\$17,000.00
Trade Tax Credit	\$0.00
Sales Sub Total	\$43,628.00
Trade Payoff	\$0.00
Final Sale Price	\$43,628.00

Understanding of NEGOTIATION: I agree to the above estimated terms and understand that all were and are negotiable, including interest rate of which dealer may receive/retain a portion, price, down payment, trade allowance, term, accessories, and value adds and that all are subject to execution of contract documents and financing approval. I understand actual credit terms may vary depending on my credit history and that I may be able to obtain financing on different terms from others.

X

Customer Signature

X

Sales Signature